

HAILEY CHAMBER OF COMMERCE  
2012-2013 Quarterly  
Report

---



2nd Quarter

**January 1, 2013 – March 31, 2013**

Hailey Chamber of Commerce contract for services report to the City of Hailey.

## Hailey Chamber of Commerce and Visitors Center

The mission of the Hailey Chamber of Commerce is to promote and support our membership, businesses, and community while maintaining and enhancing our quality of life.

### Visitor Services

#### Visitors:

During the 2nd quarter of the 2012/2013 contract year for services, the Hailey Chamber of Commerce and Visitors Center provided visitors support services to the following:

Visitor Inquiries:	January	February	March	Total
E-mails answered	404	347	311	1062
Visitor Count	90	84	210	384
Phone Inquiries	240	239	222	901
Website Visits/Hits	2,790	2393	2734	7917
Facebook Reach (Avg) (@Facebook Likes 2262)	69,000	71000	46500	186500

901 via telephone, 8979 web/email inquiries and 384 visitors to the new Welcome Center. During the winter months we have had less visitors but have seen an increase of requests for relocation information, many folks obtaining jobs first and then pursuing relocation to the area. Phone calls and emails have seen a strong trend of relocation, amenities for conference attendees as well information on summer activities and event information.

#### Conference and Convention Support:

The Hailey Chamber of Commerce provided support services to small groups coming to the area in conjunction with conferences or work oriented travel. We are in touch with the Sun Valley Marketing Alliance and the Sun Valley Lodge with the area occupancy reports. Information on local businesses and events in the Wood River Valley is communicated with the Sun Valley Concierge as well as the Sun Valley Marketing Alliance, Sun Valley Online and various Non-Profits in the Wood River Valley.

Board Member Jeff Knight of the Wood River Inn attended the Idaho Division of Tourism meeting in Caldwell this March. He has provided the Chamber with some new enthusiasm as to the "why" vacationers should come to Hailey. That will be the theme of our next General Membership Meeting to be held in the near future.

### Events and Programs

The 2nd Quarter of 2012/2013 provided a challenging calendar highlighted by the Grand Opening of the Welcome Center. Creating events is an integral part of keeping business in Hailey thriving. (See attached Calendars for valley-wide events provided by the Hailey Chamber of Commerce.) Events during January, February and March included:

**Ski the Rails – Hailey Chamber Welcome Table at Sun Valley Brewery**  
**Grand Opening Red Building Chamber of Commerce**  
**Move to the Welcome Center**

**Grand Opening Welcome Center**  
**Wake Up Hailey – Jan Feb March**  
**Business after Hours – Feb March**  
**Grand Opening Ribbon Cutting – Sun Valley Hyperbarics**

The Hailey Chamber of Commerce promoted these events with social networking, publicity as well as providing our presence at the opening events with ribbon and scissors for the Grand Openings.

#### **Sun Valley Film Festival**

This year the 4-day event, previously held in Ketchum held daily venues in Hailey at the Liberty Theater. Cox Communications hosted a grand Family event on the weekend. We look forward to more involvement next year.

#### **Ambassadors:**

Hailey Chamber has re-introduced the Ambassador Program in 2012 – 2013. We have an incredible group of Hailey advocates that have become comfortable promoting the Hailey business community.

#### **Volunteer Support for Community Events:**

Hailey Chamber has a very active Board and volunteer base. Chamber volunteers continue to offer support with the upcoming events starting this spring with Summerfest and we have a strong group of dedicated business folks on board for the 4<sup>th</sup> of July events.

#### **In-kind support for Hailey Events:**

The Hailey Chamber of Commerce provides support to a number of events through in-kind goods and promotional services. The support that the Chamber offers allows events to expand their marketing reach. Events that received in-kind support (donation of radio ads, posters, flyers, or program printing, and press release distribution) Ski the Rails, The Welcome Center Grand Opening and the Sun Valley Film Festival.

### **Marketing and Public Relations**

#### **Airport Welcome Kiosk**

We continue to maintain an information kiosk to welcome visitors to the Wood River Valley and provide them with travel information. This booth is also stocked with a variety of Hailey business seasonal offerings.

#### **Wood River Radio Contract**

We have contracted with Wood River Radio (KECH and KSKI) for regular advertising time and utilize that contracted time to promote area events, and Hailey businesses.

Approximately 300 ads have been designated to aid promotion of the Sun Valley Film Festival, 4<sup>th</sup> of July, Fireworks Fundraising, Sheeptown Drag Races, PBR, ImPra, Northern Rockies Folk Festival weekend, Hailey Halloween Hoopla, Crosstoberfest, Business After Hours and Wake-up Hailey events as well as business Grand Opening and Open House events.

**Facebook** and **Twitter** again have been great resources for reaching businesses, individuals, places and more.

**Regional Marketing\*** (more information to be provided by Heather LaMonica Deckard – Marketing Director)

The Hailey Chamber promoted the City of Hailey, visitor services, and events in Hailey with a valley wide events calendar and map for the Sun Valley Magazine, 360 magazine, the Source Magazine, as well as “101 Amazing things to do”, published by the Weekly Sun.

## **Hailey Business Promotion**

### **Grand Openings and Ribbon Cuttings:**

During the 2nd Quarter the Hailey Chamber helped to coordinate, organize and promote several ribbon cuttings and grand openings which included the opening of the new Aspire Physical Therapy office, Yappy Day events at 5BPaws and Claws, and Hyperbarics of Sun Valley.

### **Chamberbucks Program:**

Hailey Chamberbucks continues to be a great “local gift certificate” with sales slow at this time of year.

### **Economic Development, Community Support and Projects:**

The Chamber is currently involved in multiple projects, committees and Boards that are related to improving our business, economic development and community life in Hailey. In the 2nd quarter we participated in: the Advocates “Skills for Success Program”. We were fortunate to receive an intern for 9 hours a week for a total of 27 hours assistance. In return, we tried to enhance the skills of the participant and provide an addition to their resume for future job placement. Committees collaborated with were Community Climate Challenge – 5B Bike Share, Sustain Blaine, Fly Sun Valley Alliance, Senior Connection, Trailing of the Sheep, BCRD, Blaine County School District, Sun Valley Marketing Alliance, as well as CSI community outreach and Arborfest.

### **Economic Development Activities:**

We have contacted state-wide Chambers of Commerce and distributed our Hailey Brochure to them with an invitation to send more upon their request.

## **City Beautification**

### **Flowers on Main:**

Chamber Vice-President Jane Drussel reports that our flowers for Main Street are growing as this report is being submitted. She has scheduled a planting day for late June to assure they will not freeze before the 4<sup>th</sup> of July. We look forward to further discussions with the HCC, City of Hailey and SVMA as to what the Summer Beautification program plan of action will be.

**We are very excited to be in our new location. Thank You.**



Last Update: 16 May 2013 - 23:45

Reported period: Apr 2013

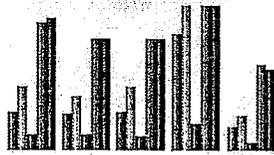


### Summary

<b>Reported period</b>	Month Apr 2013				
<b>First visit</b>	01 Apr 2013 - 00:11				
<b>Last visit</b>	30 Apr 2013 - 23:48				
	Unique visitors	Number of visits	Pages	Hits	Bandwidth
Viewed traffic *	<b>5177</b>	<b>6394</b> (1.23 visits/visitor)	<b>12021</b> (1.88 Pages/Visit)	<b>64009</b> (10.01 Hits/Visit)	<b>1.03 GB</b> (169.67 KB/Visit)
Not viewed traffic *			<b>18870</b>	<b>23002</b>	<b>218.18 MB</b>

\* Not viewed traffic includes traffic generated by robots, worms, or replies with special HTTP status codes.

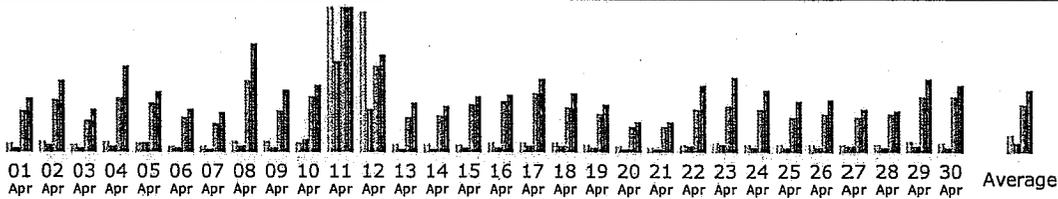
### Monthly history



Jan 2013 Feb 2013 Mar 2013 Apr 2013 **May 2013** Jun 2013 Jul 2013 Aug 2013 Sep 2013 Oct 2013 Nov 2013 Dec 2013

Month	Unique visitors	Number of visits	Pages	Hits	Bandwidth
Jan 2013	1689	2790	6776	56283	966.12 MB
Feb 2013	1578	2393	6569	49684	823.75 MB
Mar 2013	1700	2773	5795	49675	823.24 MB
Apr 2013	5177	6394	12021	64009	1.03 GB
<b>May 2013</b>	998	1530	3465	37711	589.44 MB
Jun 2013	0	0	0	0	0
Jul 2013	0	0	0	0	0
Aug 2013	0	0	0	0	0
Sep 2013	0	0	0	0	0
Oct 2013	0	0	0	0	0
Nov 2013	0	0	0	0	0
Dec 2013	0	0	0	0	0
<b>Total</b>	<b>11142</b>	<b>15880</b>	<b>34626</b>	<b>257362</b>	<b>4.16 GB</b>

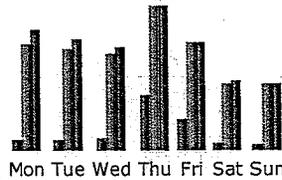
### Days of month



Day	Number of visits	Pages	Hits	Bandwidth
01 Apr 2013	104	204	1843	30.44 MB
02 Apr 2013	128	301	2314	40.93 MB
03 Apr 2013	100	162	1376	24.01 MB
04 Apr 2013	126	273	2401	49.76 MB
05 Apr 2013	105	419	2164	34.53 MB
06 Apr 2013	78	163	1538	24.45 MB
07 Apr 2013	75	133	1237	22.81 MB
08 Apr 2013	134	252	3188	61.77 MB
09 Apr 2013	125	190	1847	35.13 MB
10 Apr 2013	108	540	2464	38.17 MB
11 Apr 2013	1829	4027	6467	82.97 MB
12 Apr 2013	1780	1931	3842	55.39 MB

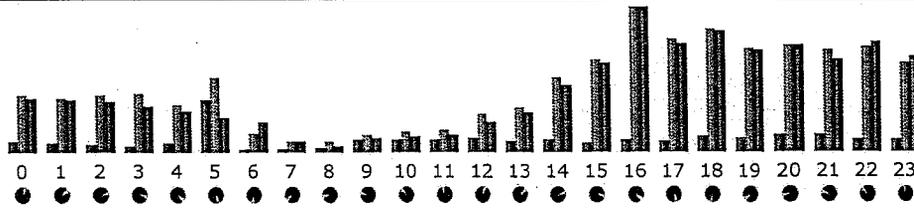
13 Apr 2013	84	142	1527	28.45 MB
14 Apr 2013	83	135	1583	26.67 MB
15 Apr 2013	90	185	2139	31.70 MB
16 Apr 2013	114	200	2291	32.53 MB
17 Apr 2013	112	217	2599	42.10 MB
18 Apr 2013	107	244	1975	33.53 MB
19 Apr 2013	87	176	1668	27.08 MB
20 Apr 2013	74	108	1092	17.45 MB
21 Apr 2013	59	109	1149	16.92 MB
22 Apr 2013	96	260	1908	38.34 MB
23 Apr 2013	111	289	2062	42.47 MB
24 Apr 2013	87	165	1897	35.64 MB
25 Apr 2013	100	158	1572	28.63 MB
26 Apr 2013	93	210	1659	29.54 MB
27 Apr 2013	85	247	1573	24.73 MB
28 Apr 2013	90	163	1708	23.19 MB
29 Apr 2013	124	220	2452	42.26 MB
30 Apr 2013	106	198	2474	37.89 MB
Average	213.13	400.70	2133.63	35.32 MB
Total	6394	12021	64009	1.03 GB

Days of week



Day	Pages	Hits	Bandwidth
Mon	224.20	2306	40.90 MB
Tue	235.60	2197.60	37.79 MB
Wed	271	2084	34.98 MB
Thu	1175.50	3103.75	48.72 MB
Fri	684	2333.25	36.63 MB
Sat	165	1432.50	23.77 MB
Sun	135	1419.25	22.40 MB

Hours



Hour	Pages	Hits	Bandwidth	Hour	Pages	Hits	Bandwidth
00	395	2314	39.03 MB	12	563	1539	21.20 MB
01	390	2156	37.97 MB	13	434	1775	27.97 MB
02	291	2296	36.08 MB	14	468	3003	48.08 MB
03	248	2382	33.33 MB	15	362	3769	63.74 MB
04	378	1923	29.75 MB	16	519	5855	103.69 MB
05	2087	3032	25.18 MB	17	410	4559	78.22 MB
06	130	719	21.42 MB	18	614	4953	86.87 MB
07	110	417	7.28 MB	19	545	4222	73.16 MB
08	140	408	4.57 MB	20	695	4307	76.87 MB
09	505	694	9.66 MB	21	713	4150	65.89 MB
10	509	797	10.87 MB	22	514	4252	78.37 MB
11	489	884	11.88 MB	23	512	3603	68.42 MB

**Visitors domains/countries (Top 10) - Full list**

Domains/Countries	Pages	Hits	Bandwidth
? Unknown	12021	64009	1.03 GB
Others	0	0	0

**Hosts (Top 10) - Full list - Last visit - Unresolved IP Address**

Hosts : 0 Known, 5741 Unknown (unresolved ip)	Pages	Hits	Bandwidth	Last visit
5177 Unique visitors				
186.93.224.61	2125	2125	7.20 MB	11 Apr 2013 - 05:07
72.214.133.174	291	4044	88.83 MB	30 Apr 2013 - 20:07
188.143.232.147	204	204	709.42 KB	05 Apr 2013 - 21:24
92.52.195.160	180	180	624.25 KB	10 Apr 2013 - 20:02
95.104.99.125	180	180	624.25 KB	10 Apr 2013 - 18:15
91.207.6.34	133	133	0	30 Apr 2013 - 09:24
91.207.9.226	120	120	0	30 Apr 2013 - 06:32
91.207.4.186	100	100	0	26 Apr 2013 - 18:32
96.224.208.225	99	99	4.10 MB	22 Apr 2013 - 09:23
46.118.119.252	86	86	0	19 Apr 2013 - 04:03
Others	8503	56738	957.43 MB	

**Robots/Spiders visitors (Top 10) - Full list - Last visit**

37 different robots*	Hits	Bandwidth	Last visit
Unknown robot (identified by 'bot/' or 'bot-')	3450	95.51 MB	30 Apr 2013 - 23:07
Googlebot	1065	36.06 MB	30 Apr 2013 - 23:54
Yahoo Slurp	550	4.27 MB	30 Apr 2013 - 12:07
Unknown robot (identified by 'crawl')	362	11.82 MB	30 Apr 2013 - 15:50
Unknown robot (identified by 'robot')	328	11.10 MB	30 Apr 2013 - 21:00
BaiDuSpider	304	9.66 MB	30 Apr 2013 - 16:23
Unknown robot (identified by 'spider')	298	9.83 MB	30 Apr 2013 - 21:18
UP.Browser	264	3.07 MB	22 Apr 2013 - 15:00
MSNBot	245	8.38 MB	30 Apr 2013 - 16:38
Yandex bot	178	5.96 MB	29 Apr 2013 - 22:25
Others	540	15.34 MB	

\* Robots shown here gave hits or traffic "not viewed" by visitors, so they are not included in other charts.

**Visits duration**

Number of visits: 6394 - Average: 80 s	Number of visits	Percent
0s-30s	5845	91.4 %
30s-2mn	190	2.9 %
2mn-5mn	114	1.7 %
5mn-15mn	101	1.5 %
15mn-30mn	57	0.8 %
30mn-1h	68	1 %
1h+	19	0.2 %

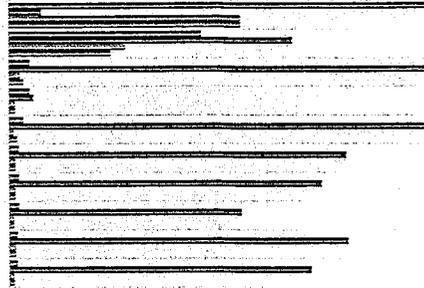
**File type**

File type	Hits	Percent	Bandwidth	Percent
jpg Image	27971	43.6 %	766.07 MB	72.3 %
png Image	11634	18.1 %	16.92 MB	1.5 %
css Cascading Style Sheet file	6145	9.6 %	45.60 MB	4.3 %
php Dynamic PHP Script file	6121	9.5 %	20.70 MB	1.9 %
asp Dynamic Html page or Script file	5828	9.1 %	178.59 MB	16.8 %

 gif	Image	5126	8 %	19.31 MB	1.8 %
 js	JavaScript file	1112	1.7 %	8.97 MB	0.8 %
 pdf	Adobe Acrobat file	53	0 %	3.32 MB	0.3 %
 html	HTML or XML static page	19	0 %	3.71 KB	0 %

**Pages-URL (Top 10)** - Full list - Entry - Exit

Pages-URL	Viewed	Average size	Entry	Exit
65 different pages-url				
/blog/wp-login.php	6121	3.46 KB	3385	3385
/Default.asp	2802	30.83 KB	1677	1480
/festivals.asp	300	45.56 KB	159	207
/snowmobiling.asp	284	2.54 KB	83	80
/default.asp	194	45.57 KB	49	98
/hotsprings.asp	140	36.54 KB	94	91
/maps_bike_trails.asp	124	33.87 KB	80	73
/maps_airlines.asp	119	25.20 KB	67	67
/camping.asp	112	36.80 KB	81	84
/real_estate.asp	109	32.71 KB	50	62
Others	1716	33.01 KB	669	767



**Operating Systems (Top 10)** - Full list/Versions - Unknown

Operating Systems	Hits	Percent
 Windows	44131	68.9 %
 Macintosh	15423	24 %
 Linux	3085	4.8 %
? Unknown	1292	2 %
U Unknown Unix system	46	0 %
 OS/2	32	0 %

**Browsers (Top 10)** - Full list/Versions - Unknown

Browsers	Grabber	Hits	Percent
 Safari	No	25433	39.7 %
 MS Internet Explorer	No	23853	37.2 %
 Firefox	No	12085	18.8 %
 Mozilla	No	1814	2.8 %
? Unknown	?	393	0.6 %
 Opera	No	283	0.4 %
 Netscape	No	91	0.1 %
 iBrowse	No	24	0 %
- Curl	Yes	21	0 %
 Acrobat Webcapture	Yes	4	0 %
Others		8	0 %

**Connect to site from**

Origin	Pages	Percent	Hits	Percent
<b>Direct address / Bookmarks</b>	8300	75.8 %	8738	38.5 %
<b>Links from a NewsGroup</b>				
<b>Links from an Internet Search Engine - Full list</b>	1198	10.9 %	1286	5.6 %
- Google	1056	1126		
- Yahoo!	74	90		
- Ask	24	24		
- Unknown search engines	14	14		
- AOL	10	10		
- Yandex	9	9		
- MyWebSearch	5	5		
- Baidu	4	4		
- Dogpile	1	1		
- Virgilio	1	1		
- Others	0	2		
<b>Links from an external page (other web sites except search engines) - Full list</b>	1445	13.2 %	12666	55.8 %
- http://www.bing.com/search	127	127		
- http://members.haileyidaho.com/events/calendar/	58	2049		

- http://nayra.ru	27	27
- http://www.officialusa.com/stateguides/chambers/idaho.html	22	22
- http://www.prostitutki-almata.org	21	21
- http://lampokrat.ws	18	18
- http://busmaster.by	18	18
- http://dorklin.ru	17	17
- http://www.traders-co.ru	17	17
- http://3on3hoops.com/blog	16	16
- Others	1104	10334

**Unknown Origin**

2 0 % 2 0 %

**Search Keyphrases (Top 10)**

Full list

318 different keyphrases	Search	Percent
hailey idaho	132	18.6 %
hailey chamber of commerce	46	6.4 %
hailey id	23	3.2 %
hailey idaho chamber of commerce	23	3.2 %
web designers ketchum idaho	22	3.1 %
hailey	12	1.6 %
hailey chamber	11	1.5 %
sun valley idaho chamber of commerce	6	0.8 %
www.haileyidaho.com	5	0.7 %
hailey mountain bike trails	5	0.7 %
Other phrases	424	59.8 %

**Search Keywords (Top 10)**

Full list

329 different keywords	Search	Percent
hailey	519	20 %
idaho	427	16.5 %
of	127	4.9 %
chamber	109	4.2 %
commerce	98	3.7 %
id	80	3 %
ketchum	69	2.6 %
in	44	1.7 %
valley	38	1.4 %
springs	38	1.4 %
Other words	1035	40 %

**Miscellaneous**

Miscellaneous

Add to favorites (relative indicator)	1597 / 5177 Visitors	30.8 %
Javascript disabled	-	
Browsers with Java support	-	
Browsers with Macromedia Director Support	-	
Browsers with Flash Support	-	
Browsers with Real audio playing support	-	
Browsers with Quicktime audio playing support	-	
Browsers with Windows Media audio playing support	-	
Browsers with PDF support	-	

**HTTP Status codes**

HTTP Status codes\*

	Hits	Percent	Bandwidth
302 Moved temporarily (redirect)	9896	64.1 %	1.97 MB
404 Document Not Found	5218	33.8 %	1.20 MB
206 Partial Content	144	0.9 %	1.53 MB
500 Internal server Error	143	0.9 %	2.48 MB
406 Document not acceptable to client	11	0 %	18.36 KB
502 Received bad response from real server	3	0 %	786 Bytes
403 Forbidden	2	0 %	754 Bytes
301 Moved permanently (redirect)	1	0 %	404 Bytes

\* Codes shown here gave hits or traffic "not viewed" by visitors, so they are not included in other charts.



