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## HAILEY LOCAL OPTION TAX REVENUE YEAR-END REPORT

Fiscal Year ending September 30, 2007

(Hailey, Idaho) Local Option Tax Revenue for the month of August in Hailey is stated at \$47,208.45, bringing the year-end total to \$462,721.95. August was the last month of a 14 month period ending September 30, 2007 which was expected to bring \$425,000 in revenue to the fiscal year budget. The fiscal year totals exceeded the projection by \$37,721.95.

The new tax was put into effect on July 1, 2006, and is collected at a 3% rate on car rentals and lodging, a 2% rate on alcohol beverages, and a 1% rate on restaurant food.

	3%	2%	1%	
Month of Sales	Car Rentals &	Alcohol	Restaurant	Monthly Total
	Lodging	Beverages	Food Sales	
July 2006	\$ 29,656.99	\$ 4,169.34	\$ 11,061.24	\$ 44,887.57
August 2006	32,890.52	4,099.52	10,841.06	47,831.10
2-Month	\$62,547.51	\$8,268.86	\$21,902.30	\$92,718.67
2006 TOTAL				
July 2007	38,881.07	3,932.17	10,651.29	53,464.53
August 2007	36,048.26	2,183.92	8,976.27	47,208.45
2-Month	\$74,929.33	\$6,116.09	\$19,627.56	\$100,672.98
2007 TOTAL				
14-Month	\$285,289.11	\$50,851.17	\$124,878.84	\$462,721.95
TOTAL				

Hailey officials attribute high July and August sales to longstanding summer events held in Hailey, such as the 4<sup>th</sup> of July parade, rodeo and antique fairs and the August Northern Rockies Folk Festival. The average L.O.T. revenue in the other 10 months was \$26,933/month. November 2006 showed the lowest month receipts in the fiscal period with revenue at only \$18,443.87, and July 2007 the highest at \$53,464.53.